



Senior Buyer

ABC Technologies Inc. is a world leader in vertically integrated plastic processing, supporting a global organization with locations in North America, South America, Europe and Asia. ABC Technologies' core business as an Automotive Tier 1 supplier is in the Design, Development and Production of plastic automotive systems and components for OEMs worldwide.

THE OPPORTUNITY:

Reporting to the Manager - Commodity Procurement, the Senior Buyer is responsible to meet the procurement needs of the organization by efficiently and effectively requesting quotes, negotiating prices, sourcing & procuring the designated components group, other items and associated services. This position also aligns to assigned Product/Engineering functions for new business awards and the APQP process liaison.

The position requires a minimum amount of supervision with a clear understanding of all Procurement principles and activities along with maintaining high ethical standards, awards and the APQP process.

While this opportunity is located at our Head Office in North York, Ontario, Canada, the position location is open to other areas at ABC Technologies.

WHAT YOU WILL DO:

- Responsible for development with senior management and implementation of the commodity strategy.
- Responsible for developing in-depth understanding key commodity drivers: cost, markets, competition, global supply landscape, supply-demand constraints etc.
- Leads the development and commercial roadmap for the commodity that supports overall procurement strategy, sales/new business development strategy and most importantly financial performance of the company.
- Independent responsibility for cost management of the given commodity; develops RFI/RFQs, conducts market tests and leads supplier negotiations to establish and maintain cost competitiveness.
- Evaluates global supplier landscape that supports LCC/BCC sourcing strategies; Manages supply base through prospecting and qualifying new suppliers, proposing supplier consolidation, re-sourcing and low-cost-country options.
- Champions and leads cross-functional teams to drive VA/VE activities that support cost competitiveness.
- Develops yearly business plans that support fiscal financial planning/budgeting process.
- Conducts commodity portfolio reviews to communicate and establish strategic alignment with key stakeholders.
- Establishes clear alignment between commercial and technical roadmap towards the development of a strategic supplier framework.
- Reviews Capital Appropriation requests within the designated commodity area i.e. tooling for the commodity to be purchased.
- Maintains up-to-date supplier files, including communication schedule with key suppliers, and bring forward system for contracts and related correspondence.
- Performs annual review of all service contracts.

- Ensures Policies and Procedures are properly administrated in accordance with existing Policy.
- Maintains familiarity with the Group Procurement function and all the related functional areas (Sales, Product Development, Operations, Quality).
- Serve as point of contact for the BU and required Buyer which will drive sourcing of specified components.

WHAT YOU BRING TO THE TABLE:

Minimum Qualifications:

- 5-10 years of procurement/commodity management experience in a manufacturing environment.
- 5 years min of automotive experience.
- University Degree/Diploma in a business, engineering or finance.
- Deep understanding of specific components and its cost drivers.
- Strong familiarity with major cost indexes.
- Understanding of internal and external factors (cost, pricing, margins, profit impact of decisions), and market dynamics.
- Strong analytical skills sets, including cost modeling, indexing, pricing.
- Candidate must be able and committed to staying up-to-date with business and technological developments, and contribute to continuous improvements.
- Ability to organize and analyze large amounts of data.
- Must be able to travel to different locations and attend to work issues where and when they occur.
- Good understanding of Quality, Inventory and Logistics.
- Demonstrated negotiation experience and strong negotiations skills sets. (communication, assertiveness, results-oriented, persuasive).

Preferred Qualifications:

- Basic understanding of technical specifications and manufacturing processes is a plus.

WHY ABC?

In addition to a workplace that emphasizes respect, teamwork and personal and professional growth, ABC Technologies offers a broad range of health, wellness and financial benefits that promote the physical, mental and financial wellbeing of our employees and help them bring their best self to work, including:

- Competitive compensation package
- 3 weeks of paid time
- Employee Group Benefits
- Employee and Family Assistance Program
- RRSP/DPSP Company Match
- Tax Free Savings Account
- Educational Assistance Program
- Workperks
- Vehicle Purchase Discounts
- Employee and Family Assistance Program
- Social events throughout the year
- Internal job opportunities

APPLICATION PROCESS:

Please submit your application to careers@abctech.com by **30th of June 2020**. ABC Technologies Inc. would like to thank all applicants. However only those selected for interviews will be contacted.

ACCOMMODATIONS:

ABC Technologies Inc. is committed to fostering an inclusive, equitable and accessible environment where all employees feel valued, respected, and supported. If you require accommodation during the application or interview process, please advise us as soon as possible so appropriate arrangements can be made.